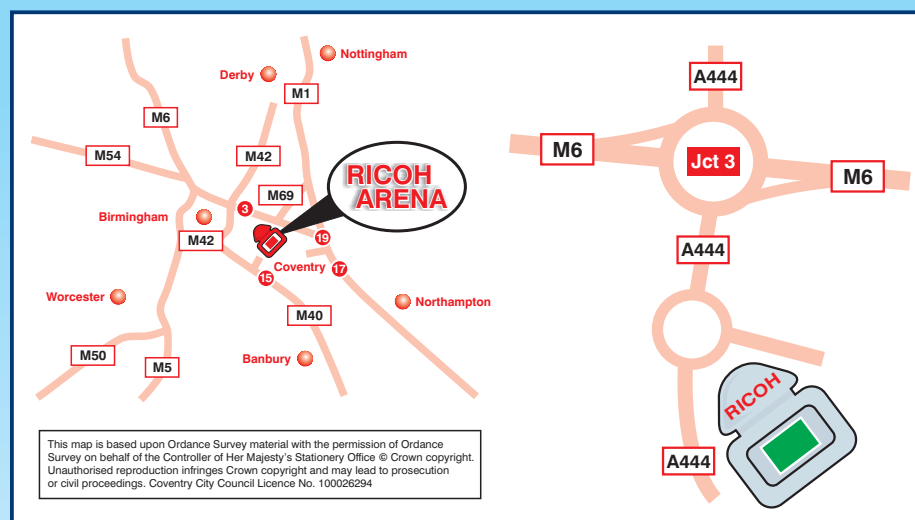


# How to get there



The seminar is fully sponsored by Edgetech and registration is free. But places are limited and allocated on a first come first served basis. Last day to reserve your place is 3<sup>rd</sup> May.

I would like to register for the 'Increase Your Profits: Energy Efficiency in Focus' seminar - 10<sup>th</sup> May 2006:

Register online: [www.521621.com/seminars](http://www.521621.com/seminars)

Or complete this form and return it by post or fax to:

Anne O'Connor  
Edgetech IG Inc  
Unit 3C Swallowgate Business Park  
Holbrook Lane  
Coventry, CV6 4BL  
Tel 02476 705570  
Fax 02476 705510

Company \_\_\_\_\_

Name \_\_\_\_\_

Job Title \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Postcode \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

MICHAEL RIGBY  
ASSOCIATES

Edgetech

BETWEEN YOU AND THE ELEMENTS.

## Increase your profits: Energy Efficiency in Focus

Date: 10<sup>th</sup> May 2006 Venue: Ricoh Arena, Coventry

Hear what the experts have to say on energy efficiency and how it will affect the industry and you in a free one day seminar.

Don't miss this unique opportunity to...

- Get the facts and hear about the opportunities or pitfalls
- Find out how energy efficiency issues and environmental legislation will impact on the window industry and your company or organisation
- Hear what other people say and put your views forward [www.energysavingtrust.org.uk](http://www.energysavingtrust.org.uk)
- Take part in a free seminar for the entire window and glass industry across trade and specifier sectors



Register online now at [www.521621.com/seminars](http://www.521621.com/seminars)

The organisers reserve the right to change seminar content.

# Seminar Agenda **Date:** 10<sup>th</sup> May 2006 **Venue:** Ricoh Arena, Coventry

Our industry underwent massive changes in 2005 and this looks set to continue in 2006. Thanks to new legislation and other industry wide initiatives on energy efficiency, **there are significant opportunities out there for any ambitious company** - whether fabricator, sealed unit manufacturer, installer, system company, specifier, glass processor or machinery supplier - to exploit. **This seminar will present the facts.** Companies can't afford to stand still to see what others will do before acting themselves, particularly in a market as competitive as the glass and window industry.

The BFRC energy A-G rating versus U-values has already provoked much discussion. Many believe the Window Energy Ratings system aids home owner recognition, adds value and margin and is therefore worth pursuing. Others say as a voluntary scheme, that takes time and money, why bother? **And what's the future of Part L?** This seminar is your opportunity to **take part in an industry wide debate**, to put on your thinking cap, put your views forward, and hear others. You can make up your mind and take decisions that are best for your business based on fact.

**9.30** Coffee and registration at the Ricoh Arena in Coventry

**10:00** Welcome and introduction to the day  
Andy Jones, Edgetech Sales Director and General Manager

Dr Robin Kent  
Project Manager of the **British Fenestration Ratings Council**

'Window Energy Rating: the basics'

Frances Galvanoni  
Trade Marketing Manager of the **Energy Savings Trust**

'Energy Saving Recommended: an overview'

**11.05** Coffee

**11.20** Gareth East  
Technical Manager of **Saint Gobain Solaglas**

'Advances in energy efficient, high performance glass coatings'

**Q&A with speakers from the morning**

**12.15** Lunch

**13:00** Gerhard Reichert, Vice President of Business Development of **Edgetech IG Inc**

'Warm Edge: a worldwide phenomenon'

John Palmer, Regional Director of **FaberMaunsell**, on behalf of the **Office of the Deputy Prime Minister**

'Part L, 2006: background and technical detail'

Coffee

Jim Moody, Managing Director of **Tradelink Direct Ltd**

'Bringing energy rated windows to market'

**Q&A with speakers from the afternoon**

**14.00**

**14.15**

**15.15-16.00**

**Coffee and finish**

Register online now at [www.521621.com/seminars](http://www.521621.com/seminars)